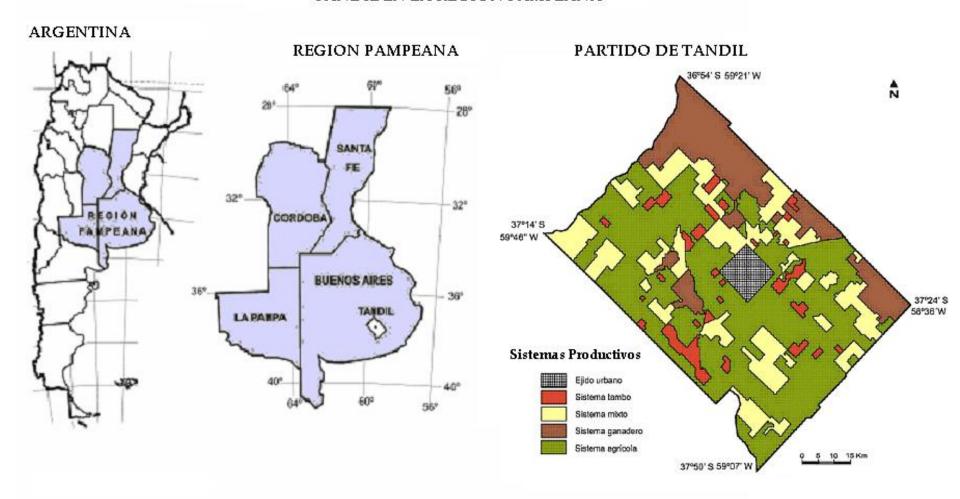


TANDIL EN LA REGIÓN PAMPEANA



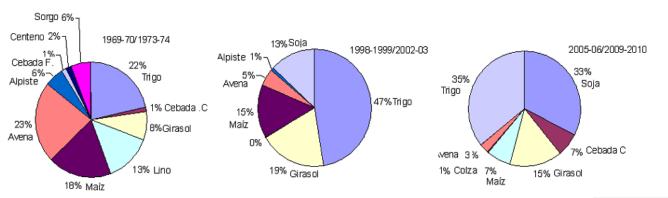
Total Area 4.935,00 km.2.

The Area rural is 442.390,2 ha.,

The population is 130.010 inhabitants (INDEC, 2010).

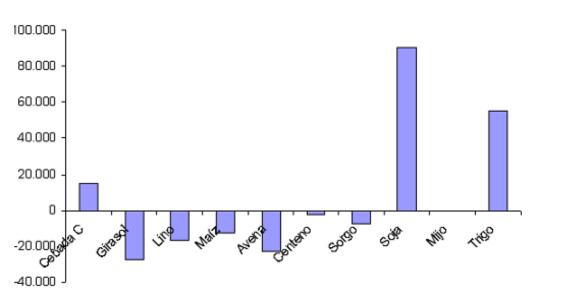
The agriculture: 1977: 125.000 has 2010: 291.000 has

Spreading of agricultural area in Tandil. 1970-2010



Change in the relative importance of the crops

Annual evolution of the change in the crop areas

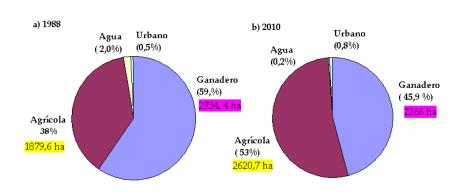


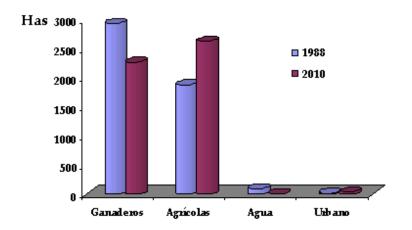
Corn loses an important area 1998/99 y 2009/10, soya area increases 152.000 ha Nowadays more than 35% Wheat(trigo) remains the same

The annual crops exceeded (went beyond) perennial crop

Reorganization of the cattle farming in Tandil

Decreasing of the area devolted to cattle farming



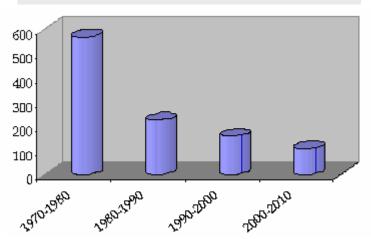


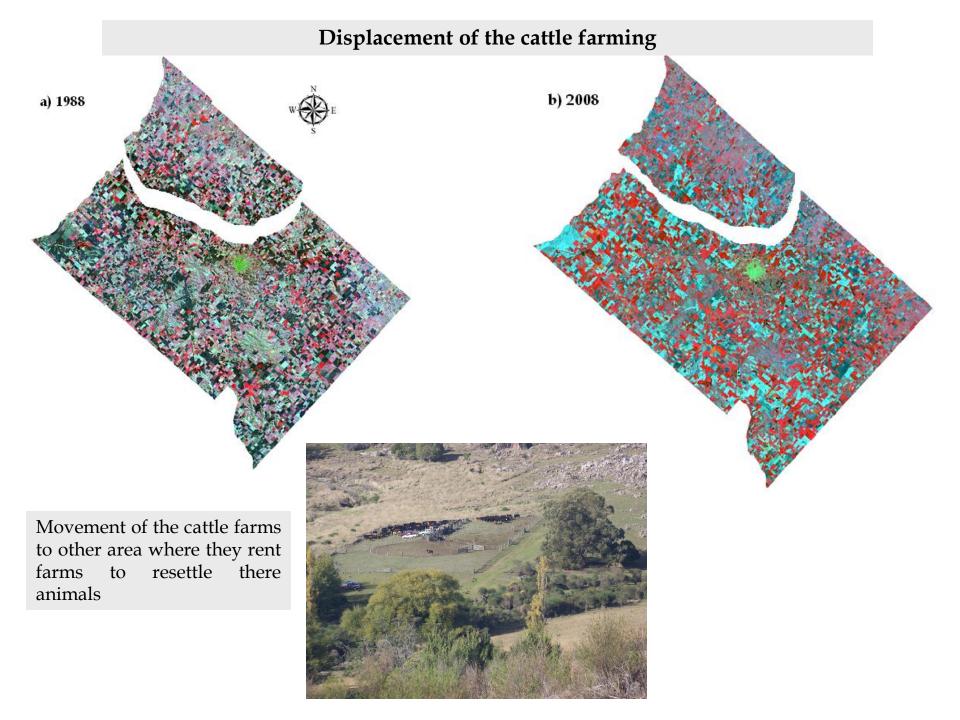
Fall of the cattle farming

Año	Existencias			
1.995	357.572			
1.996	346.256			
1.997	300.914			
1.998	-			
1.999	312.044			
2001	349.009			
2002	345.898			
2003	338.740			
2004	361.270			
2005	387.560			
2006	349.057			
2007	343.927			
2008	338.538			
2009	332.610			

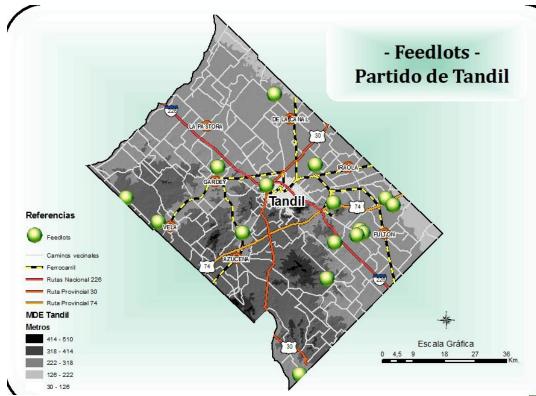
Fuente: Elaboración propia en base a datos de CO.PRO.S A-FUNTAL A

Evolution of the dairy farms in Tandil





Intensification of the cattle farming



Since 2004 feedlots increased strongly

2007-2008: 27. 120 animls were

grown.

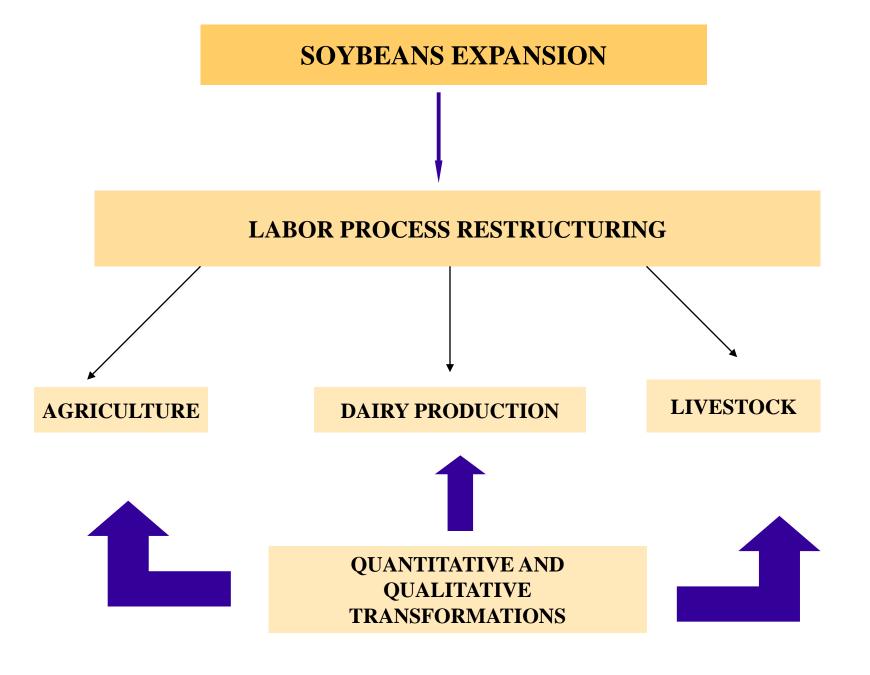
Tandil: Is N° 15 in Argentina

2007: one feedlots with 20.000 animals

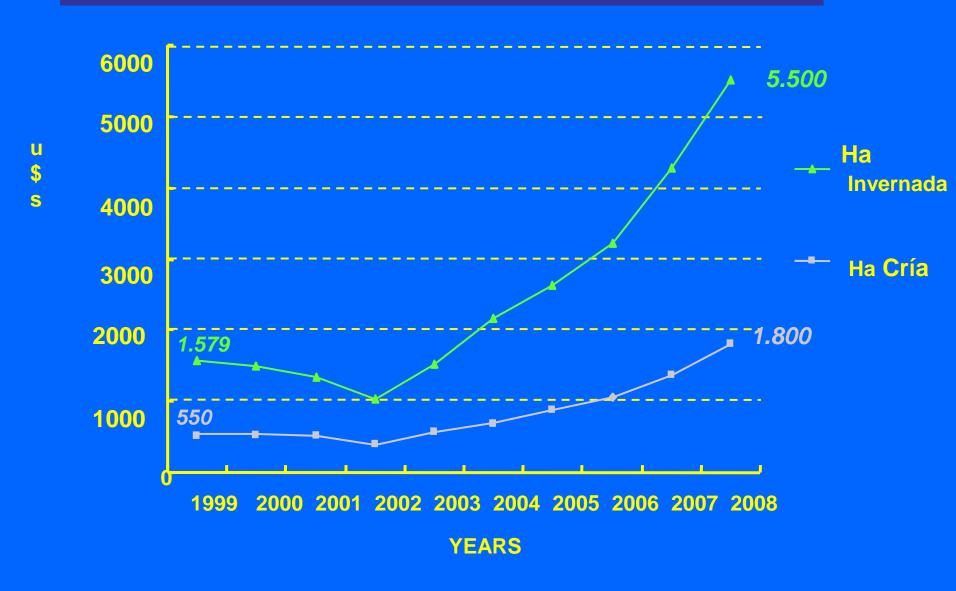
2009: 36 feedlots

1 36





PRICE OF LAND



Fuente: Rearte, 2008

LIVESTOCK \(

RESTRUCTURING OF THE PRODUCTIVE AND LABOR PROCESSES



DIRECT PLANTING



- Dairy farms Disappear.
- Reduction of the Work-force.
- Feed-lots increases (Intensive work-force use)



EXPANSION OF AGRICULTURAL SERVICES ENTERPRISES



- After 2001 there was a Suden boom in Tandil.
- They provide services in Planting, harvesting and fumigation.
- They organize and coordinate the work with the pools de siembra.
- They know the geography of the area and manage the technical Specifications.

- Reduction of the work-force
- Rural tasks simplification
- Traditional **farming System: 3hours/Workman/Hect.**
- New direct farming system:40minutes/workman/hect
- Higher qualifications

RESTRUCTURING OF THE LIVESTOCK FARMING SYSTEM IN TANDIL



AGRICULTURE TOWARDS
LANDS OF POOR QUALITY

PRODUCTIVE AND
TERRITORIAL
TRANSFORMATIONS
AFTER 2001



LAND PRICES INCREASE

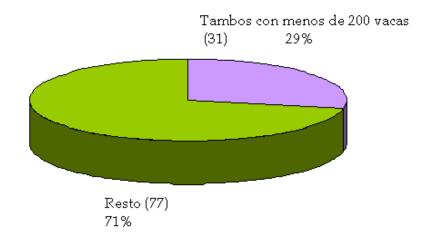


HUGE INCREASE
OF THE FEED-LOTS
TANDIL IS SIXTH IN THE
PROVINCIAL RANKINGS

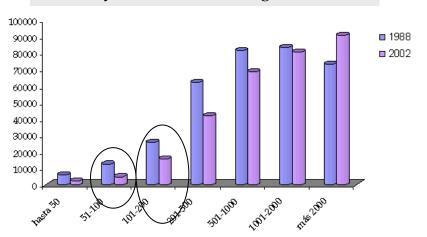
Impacts in the small farms

Exclusion

Small farms decreased

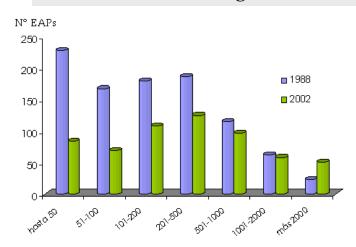


Quantity of cattle according to the herd



Concentration

Cattle farm according to the herd



Quantity of farms according to the area

Tabla N°1. Cantidad y superficie total de EAPs, por escal de extensión Partido de Tandil

Partido		Total	Escala de extensión de las EAP (ha)			
			Hasta 200	200,1 - 500	500,1 - 1.000	Mas de 1000
Tandil. 1988	E AP	1095	619	203	154	119
	ha	477.023,70	49.890,10	66.309,60	111.031,30	249.792,70
2002	EAP	6 59	270	147	101	141
	ha	442,390,20	22,840,70	47.693.60	73,612,80	298,243,10

Fuente: CNA, Año 1988 y 2002

1988: 1095 2002: 659

The average size of the farms increased from 436 has to 650

ha

The most damaged farm were the smallest

CHANGES IN THE ORGANIZATION OF THE PRODUCTIVE AND LABOR PROCESSES WITHIN THE FEED-LOTS





THE LABOR PROCESS REQUIRES:

- •The everyday supervision throughout the year
- Task coordination
- •A huge permanent workforce
- •To hire highly specialized workers (vets, nutritionists)
- . Control and efficiency of food and diets

THE PROCUCTIVE PROCESS

- •It requires intensive capital investment
- •Its profitability depends on wheat and animal prices.
- •It tries to ensure regularity, quality and quantity of production.
- •There is a better coordination throughout the production chain.
- It had to conform to the industry and the hypermarket demands, since they are its more important customers.

Finals consideration

The advance of the agricultural area caused in Tandil

A new organization of the productive structure due to an important change in the use of soil, in first place the increasing soya areas, fact that made the reduction of the number of animals and a movement of the local cattle farming. This process was compensated by the feed lot and the disappearance of pastures, that was extended to all the areas of our city.

Changes in the agrarian structure linked to a reduction in the number of farms, an increase of their average size, and important variations in scale size.

A displacement of small producers because it was impossible to continue the activity and they stopped producing. Some of them benefited from renting their farms to the new productive actors and they became landlords.

A reduction of family farming and the number of small and medium producers. The most affected are the small cattle producers and the dairy farmers.

It also caused the elimination of jobs by reducing the necessity of labours, as is the case of cattle and dairy workers.